



PT RICKY PUTRA GLOBALINDO TBK

9M2021 - RESULTS PRESENTATION

RICKY GROUP

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9M2021 – Results Presentation

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COMPANY OVERVIEW





■ ■ ■ ■ Ricky Group

ABOUT US

The Company was founded in 1987, now one of the leading integrated garment and textile companies in Indonesia.

Description

The Company's business portfolio includes the textile and garment sectors. With its business portfolio, the Company is able to provide complementary products and services for both domestic and international customers, and enables the Company to take advantage of growth opportunities in various clothing sectors in Indonesia

[Learn More](#)

OUR VISION AND MISSION



Vision

Continue to be the leading underwear and apparel company in Indonesia.



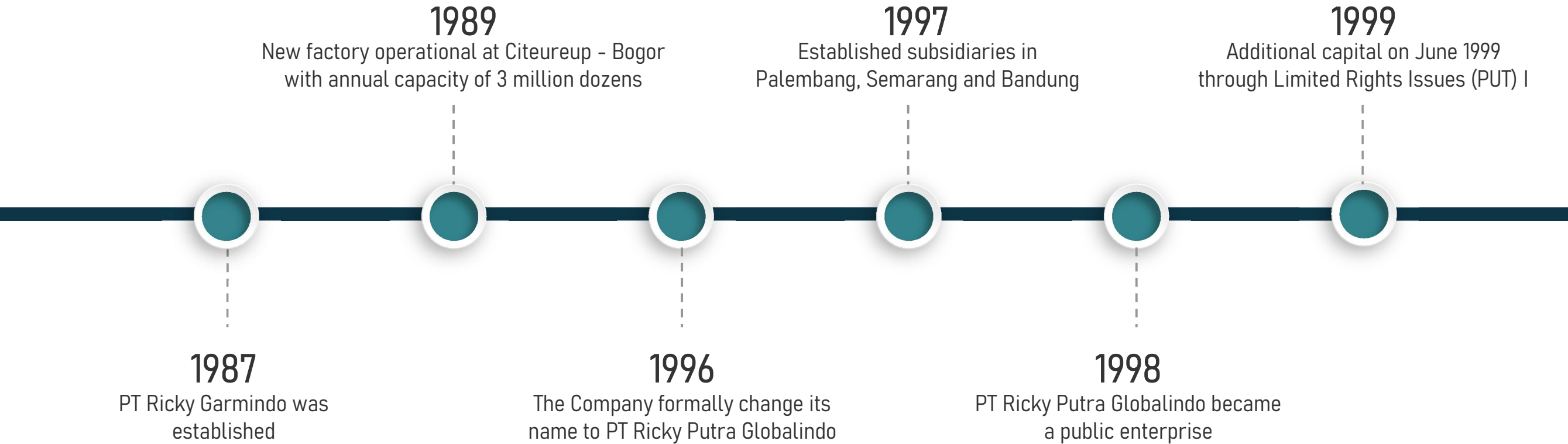
Mission

Prepare and distribute quality products to all corners of the country to serve the needs of the people and grow together with our country.



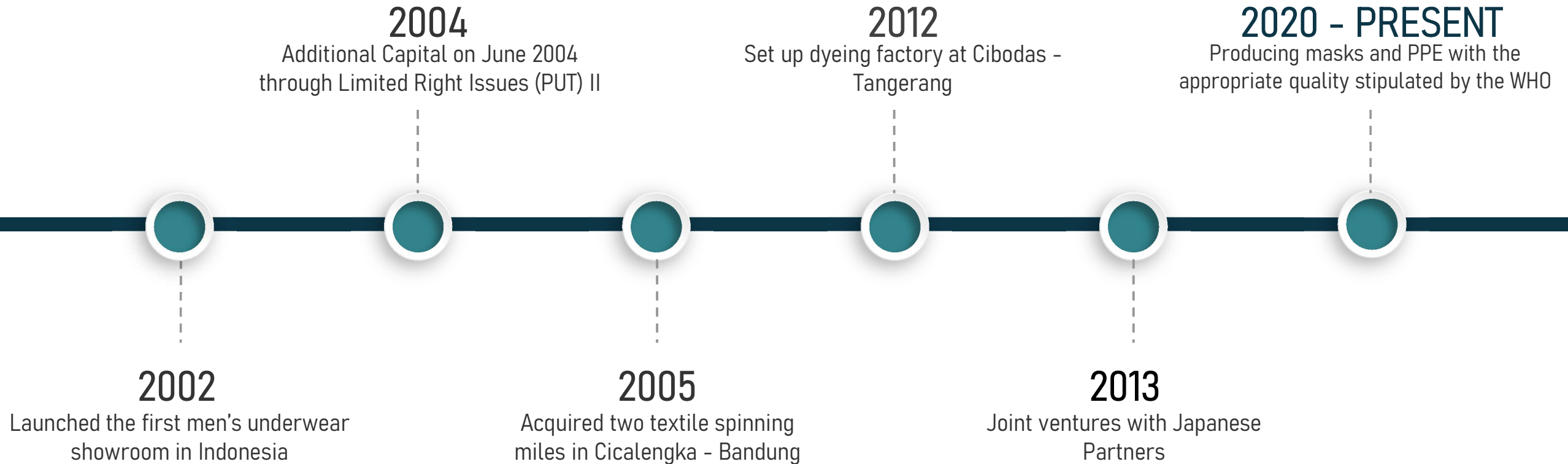
MILESTONES

Our company is growing rapidly from year to year with a strong fundamental and continuous expansion



MILESTONES

Our company is growing rapidly from year to year with a strong fundamental and continuous expansion



CURRENT BUSINESS STRUCTURE

Integrated business

Textile



- › SPINNING DIVISION (CICALENGKA - BANDUNG)
- › PT RICKY TEKSTIL INDONESIA (DYEING)

Garment



- › KNITTING DIVISON (BANDUNG) & GARMENT (CITEUREUP - BOGOR)
- EXPORT :**
- › PT RICKY GARMENT EXPORTINDO
 - › PT RICKY SPORTINDO
 - › PT RT MAHKOTA GLOBALINDO

Distribution



- › PT JASA RICKY ABADI
- › PT RICKY JAYA SAKTI
- › PT RICKY MUSI WIJAYA
- › PT RICKY MUMBUL DAYA
- › PT RICKY ARTA JAYA
- › PT RICKY HANSEN CEMERLANG

Socks



- › PT RICKY GUNZE

Others



- › PT RICKY KOBAYASHI
- › PT RICKY CITRA RASA

OUR PRODUCTS AND SERVICES

Product portfolio comprises yarn, greige, fabric, as well as men underwear, socks and fashion clothing

OUR SERVICES



Job Order



Dyeing



Accessories

Production capacity

Spinning	: 60.000 bales/year
Greige	: 2.520 tons/year
Dyeing	: 3.600 tons/year
Garment	: 30 million pieces /year

GT

OUR PRODUCTS



Underwear



Fashionwear



Innerwear



Fabric



Undershirt



Socks



Business
Casual



Covid-19
Products

OUR BRANDS

RICY has a broad and diversified network of customers both domestic and international level



Licensed



OUR VAST DISTRIBUTION NETWORK

Production and distribution spread across Indonesia



Sumatra

- PT Jasa Ricky Abadi (Medan, Aceh & Pekanbaru)
- PT Ricky Musi Wijaya (Palembang, Padang, Jambi Lampung & Bangka)

Jawa and Bali

- PT Ricky Arta Jaya (Bandung)
- PT Ricky Hansen Cemerlang (Jakarta)
- PT Ricky Mumbul Daya (49% owned by Agent - Semarang)
- PT Ricky Jaya Sakti (Surabaya & Bali)

Kalimantan and Sulawesi

- RPG Cabang Pontianak
- RPG Cabang Samarinda
- RPG Cabang Palangkaraya
- RPG Cabang Makassar & Manado

Production Facilities

Indonesia production facilities are situated across Bogor in Citeureup (Garment); Bandung (Spinning) and Cibodas - Tangerang (Dyeing).

AWARDS AND RECOGNITIONS

Strong reputation with numerous awards

We received numerous recognitions from various 3rd-party agencies annually as result of our strong brand equity, notable product-quality, and best-in-class fashion and apparel company in Indonesia.

2017	2018	2019	2020	Jan – Nov 2021
Top Brand Award : Men's Underwear (Frontier Consulting Group & Marketing Magazine)	Top Brand Award : Men's Underwear (Frontier Consulting Group & Marketing Magazine)	Top Brand Award : Men's Underwear, Men's Undershirt (GT Man) and Men's Brief (GT Kids) (Frontier Consulting Group & Marketing Magazine)	Top Brand Award : Men's Underwear and Men's Undershirt (GT Man) (Frontier Consulting Group & Marketing Magazine)	Top Brand Award : Men's Underwear and Men's Undershirt (GT Man) (Frontier Consulting Group & Marketing Magazine)
IBBA : Merk GT Man (SWA Magazine & MARS Research Specialist)	IBBA : Merk GT Man (SWA Magazine & MARS Research Specialist)			
Superbrands : Male Underwear (Superbrands Indonesia)	Superbrands : Male Underwear (Superbrands Indonesia)	Superbrands : Male Underwear (Superbrands Indonesia)	Superbrands : Male Underwear (Superbrands Indonesia)	
ICSA : Men's Underwear (Frontier Consulting Group & SWA Magazine)	3rd Infobank 100 Fastest Growing Companies 2018 (Infobank Magazine)			

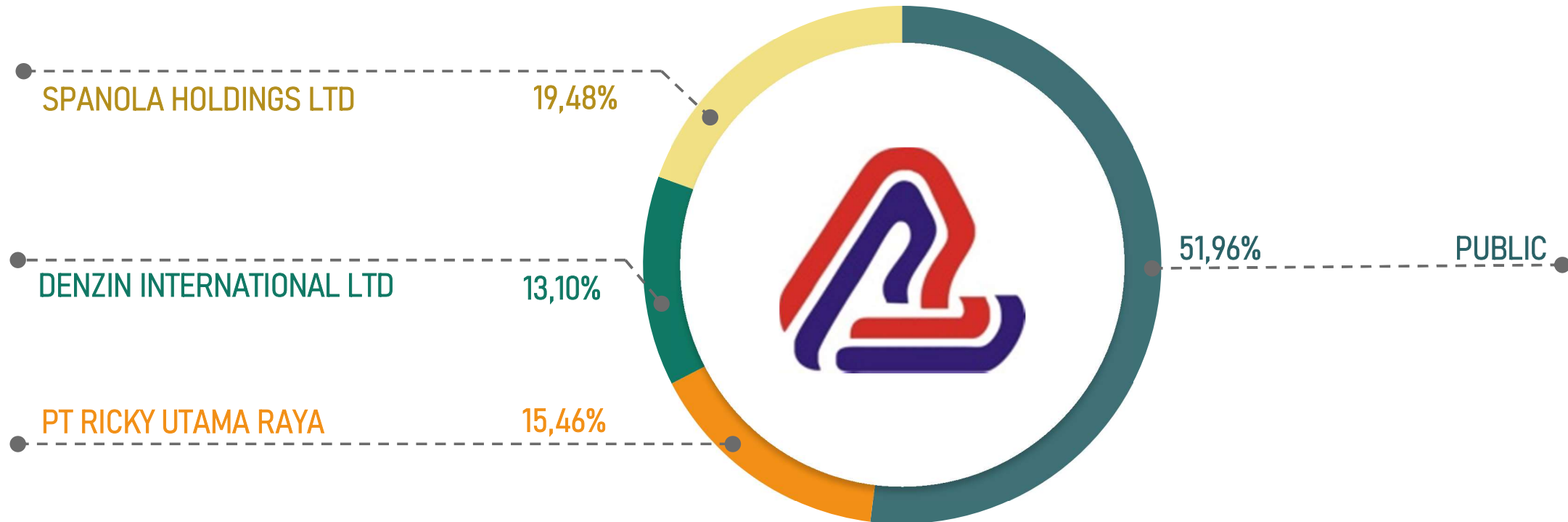
ORGANIZATIONAL STRUCTURE

As of 30 September 2021



COMPOSITION OF SHAREHOLDERS

As of 30 September 2021



Issued and paid-up capital
641.717.410 shares
(as of 30 September 2021)



The Company's stock has been listed on the Indonesia Stock Exchange (IDX) since 22 January 1998 with ticker code RICY

Source : Share Registrar PT Raya Saham Registra

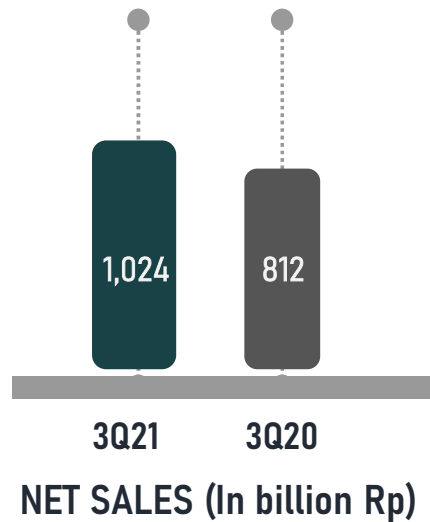
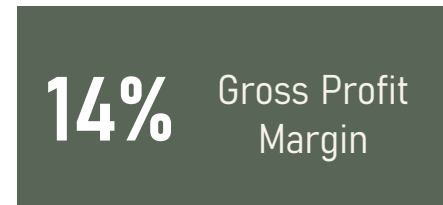
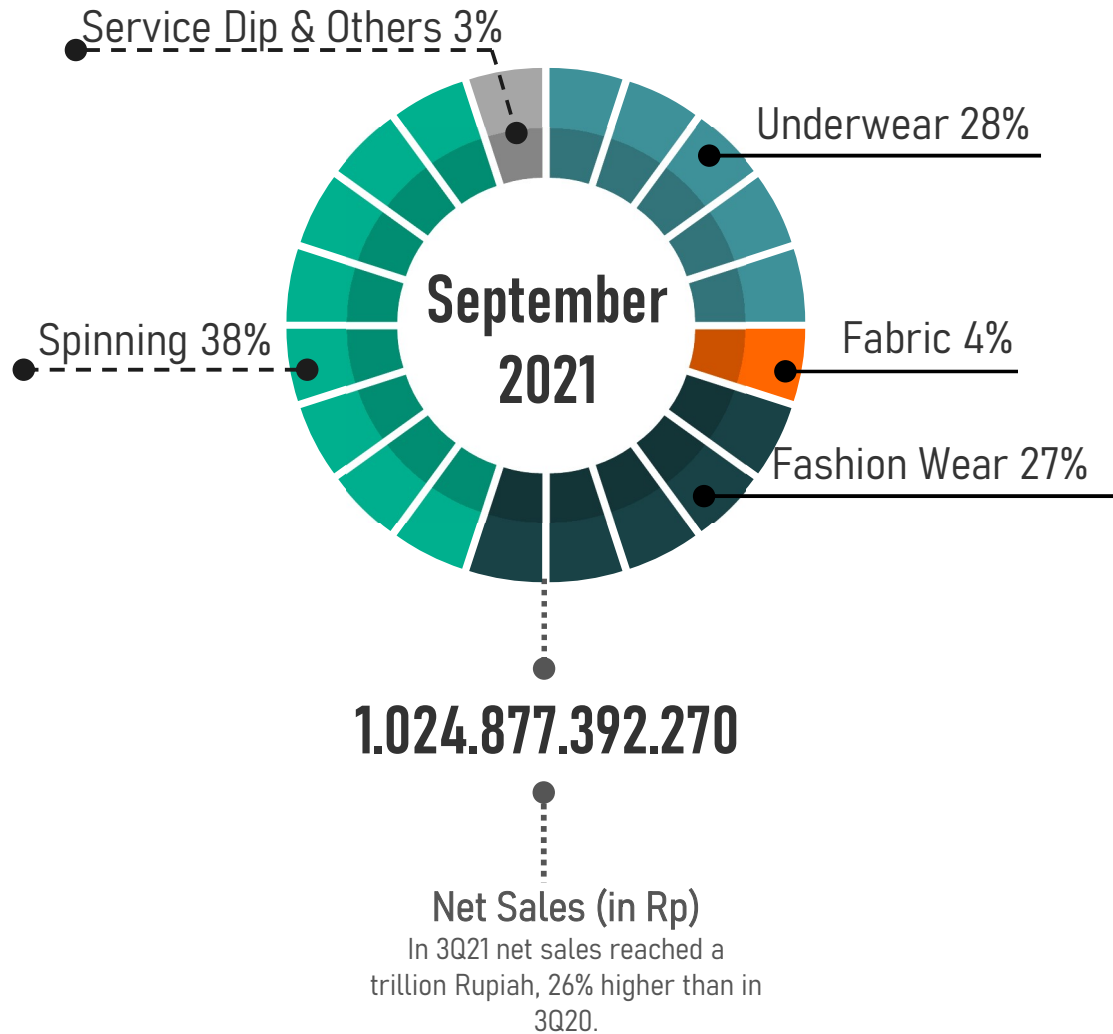
02

FINANCIAL PERFORMANCE



KEY FINANCIAL HIGHLIGHTS

Recovery rate has been improving on a weekly basis as vaccination gathers pace



QoQ Performance (2020 vs 2021)

Positive performance was booked by both domestic and export market, especially from fashionwear segment.

CONSOLIDATED STATEMENTS OF PROFIT OR LOSS

Emergency PPKM in July till early September 2021, resulted EBITDA of IDR 60 million YTD September 2021

Net sales in 3Q21 and 3Q20 are shown in table below :

Description (in Rp)		Audited		Unaudited	
		2020	2019	3Q21	3Q20
Net Sales	Net Sales	1.286.059.282.439	2.151.323.988.585	1.024.877.392.270	812.334.299.538
Gross Profit	Gross Profit	200.337.836.603	323.697.573.084	146.931.497.889	139.597.448.692
Profit/Loss	Net Income	(77.578.476.383)	17.219.044.542	(52.056.843.603)	(80.872.048.676)
	EBITDA	79.299.826.456	176.805.962.089	60.497.674.663	45.903.786.971

2021 Sales trends improve as stores reopen and online sustains outstanding progress. In 3Q21 net sales reached a trillion Rupiah, 26% higher than in 3Q20.

CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

Financial summary

Description (in Rp)	Audited		Unaudited	
	2020	2019	3Q21	3Q20
Current Assets	1.449.567.170.329	1.305.243.383.701	1.462.374.565.780	1.418.461.477.446
Non-Current Assets	287.329.998.732	314.611.352.551	263.068.712.410	291.821.214.764
Total Assets	1.736.897.169.061	1.619.854.736.252	1.725.443.278.190	1.710.282.692.210
Short -Term Liabilities	1.086.614.763.328	1.087.957.118.166	1.137.737.151.990	1.216.039.776.231
Long-Term Liabilities	277.312.113.375	74.641.240.623	266.792.386.548	117.858.038.161
Equity	372.970.292.357	457.256.377.463	320.913.739.652	376.384.877.818
Total Liabilities and Equity	1.736.897.169.061	1.619.854.736.252	1.725.443.278.190	1.710.282.692.210

FINANCIAL RATIO

Financial summary

Financial ratio in 3Q21 and 3Q20 are shown in table below :

Financial Ratio	Audited		Unaudited	
	2020	2019	3Q21	3Q20
Debt Equity Ratio (X)	3,65	2,54	4,38	3,54
Gross Profit Margin (%)	16%	15%	14%	17%
Current ratio (X)	1,33	1,26	1,29	1,16
Return on Assets (%)	(4%)	1%	(3%)	(4%)
Net Working Capital (Rp)	362.952.407.001	217.286.265.535	324.637.413.790	270.428.541.959
Issued Shares	641.717.510	641.717.510	641.717.510	641.717.510
Earnings per Share (Rp)	(119,97)	28,85	(78,66)	(124,34)

03

APPENDICES



RICKY HIGHLIGHTS DURING COVID-19 SITUATION

We have implemented strict health and hygiene protocols inline or exceeding the Government regulations and standards

Our commitment to safety :



Temperature Screening

Self-assessment, temperature check and PeduliLindungi App scan prior to entering facilities.



Wearing Masks

Require to wear provided KN95/KN94/N95 or double masks, and to change every 4 hours.



Washing Hands

We place more hand washing hand and sanitizing facilities.



Sanitizing

We place sanitizing chamber in compound entrance and do sanitize all compound periodically.



Physical Distancing

We keep reminders of distancing by posters, verbal announcements, etc.



Vaccination

Committed to fully vaccinate all direct and indirect employees (for employees who eligible to receive vaccination).

NEW PRODUCTS LAUNCHED

GT Man



NEW PRODUCTS LAUNCHED

GT Ladies

You can order easily using our online platform :

Step 1



Ordering via the web :
www.gtmanofficial.com

Step 2



The order is ready to be
delivered



NEW PRODUCTS LAUNCHED

Socks



NEW PRODUCTS LAUNCHED

GTee



COVID-19 PRODUCTS

Washable mask



THE **END**



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